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17 February 2011

Company Announcements Office
Australian Securities Exchange Limited
20 Bridge Street
Sydney NSW 2000

Dear Sir/Madam

RESULTS FOR YEAR ENDED 31 DECEMBER 2010

We attach copies of slides being shown by Mark Chellew, Managing Director of Adelaide Brighton, during briefings for analysts on the company's financial result for the year ended 31 December 2010.

Yours faithfully

MRD Clayton
Company Secretary



Agenda

- Performance highlights
- Strategy development
- Divisional review
- Financials
- Outlook



Overview

Mark Chellew
Managing Director and CEO

Adelaide Brighton Ltd – Dec 2010 full year result

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Performance highlights

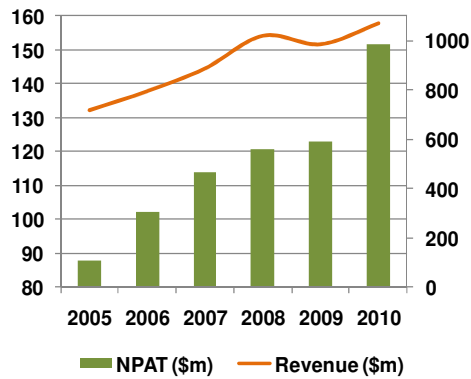
\$m	31 Dec 2010	31 Dec 2009	% change
Revenue	1,072.9	987.2	8.7
EBIT	216.2	185.3	16.7
PBT	202.2	168.6	19.9
NPAT attributable to members	151.5	123.1	23.1
Cents			
EPS	23.9	20.4	17.2
Final dividend (including special)	11.5	8.0	43.8
Total full year dividend (including specials)	21.5	13.5	59.3

Adelaide Brighton Ltd – Dec 2010 full year result

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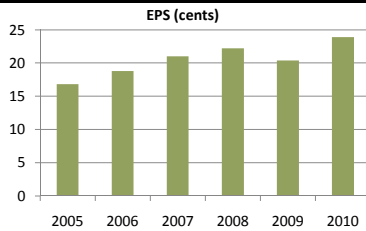
Revenue and earnings



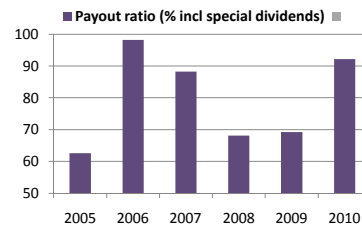
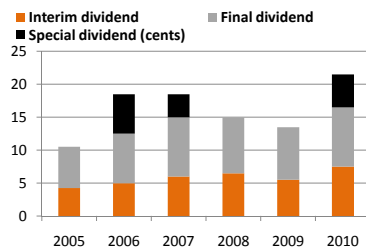
- Revenue up 8.7%
- Strong demand primarily from infrastructure and resources in SA and WA
- Margins improved as price increases and cost management offset cost pressures
- Higher Australian dollar had a positive impact on import margins; particularly in the first half versus pcp
- Reduced interest expense due to lower borrowings, offset by higher interest rates
- NPAT increased 23.1%



Shareholder returns



- EPS up 17.2% to 23.9 cents per share
- Total 2010 dividend of 21.5 cps, fully franked
- Total final dividend of 11.5 cps, including special dividend of 2.5 cps
- Total 2010 special dividends of 5.0 cps - strong cash flows, gearing and franking credits
- 2010 total dividend payout ratio of 90.1%



Key profit drivers

- Growth in cement sales volumes – infrastructure projects in SA, the resources sector in WA and major projects in Victoria
- Favourable geographic and industry spread supported demand
- Lime demand up marginally – stronger non-alumina sector
- Price increases in most products covered input cost increases
- Cost management offset increased energy prices and in 2H increased maintenance expenditure
- Benefit from higher Australian dollar on import margins
- Reduced interest expense as a result of reduced borrowings



Consistent long term strategy

- Consistent strategy over the last decade has supported growth in shareholder returns:
 - » Focused and relevant vertical integration
 - » Lime development
 - » Cost reduction and operational improvement
- \$94 million in capital approved for immediate cement and lime investment
- Potential for a further \$40-\$50 million investment in lime in the medium term



Consistent long term strategy

- Focused and relevant vertical integration
 - » Selective expansion of downstream businesses to underpin cement asset utilisation and drive returns through the value chain
 - » Recently completed acquisitions
 - Tinda Park sand operation ahead of expectations
 - Masta-Mix Concrete, NSW in early 2010, complements Austen Quarry
 - KMM, Kingaroy Qld – concrete and aggregate business expected to benefit from infrastructure and resource projects
 - » Fully vertically integrated position in NSW
 - » Adelaide Brighton continues to evaluate potential acquisitions
 - » Expansion of aggregates and sand position is a key factor in Adelaide Brighton's future strategic growth



Operational improvement continues

- Operational improvement
 - » Focus on cost management across the Group with particular emphasis on energy efficiency and sustainability
 - » Cost management programs delivered benefits of \$10 million which helped offset increased energy prices and in the second half increased maintenance expenditure
 - » Clinker and Lime manufacturing facilities running at capacity
 - » Expansion of Birkenhead cement milling capacity
 - » Investment in Munster lime Kiln 6 brings capacity and environmental benefits



Operational improvement in cement

- Expansion of Birkenhead (South Australia) cement milling capacity
 - » \$60 million for the expansion of cement milling capacity by 750,000 tpa
 - » Reduces reliance on imported cement
 - » Environmental benefits through improved dust collection from the upgrade of ship loading facilities
 - » Expected to improve EBIT by \$10-\$12 million per annum when completed in early 2013
 - » Project is subject to planning approvals and renewal of long term supply contracts with ICL



Lime development

- Lime capacity expansion
 - » Approved \$34 million for two projects bringing environmental benefits and 100,000 tpa capacity at Munster, Western Australia
 - \$24 million to replace the electrostatic precipitator with a heat exchanger and bag filter
 - \$10 million for a new cooler bag house
 - Investment will occur over 2011 and 2012
 - » Assessing a \$40-\$50 million expansion of the Mataranka, NT, lime assets to provide additional 50,000 tpa capacity



Contract renewal

- Heads of Agreement to renew major WA lime contract:
 - » Heads of Agreement signed late in 2010 with major WA alumina producer for the continued supply of lime requirements
 - » The new agreement is subject to finalisation of formal agreement and any appropriate approvals
 - » Covers supply for periods ranging between five and 10 years from 1 July 2011
- Cement supply contract terms for supply to a major customer in SA and WA agreed in principle
- Supply negotiations with ICL agreed in principle subject to ICL unit-holder approval. Current contract expires at end 2011. Cautiously confident of renewal on not materially different terms



Divisional reviews



Cement

- Cement volume growth above the estimated 4% growth in national market
- Favourable geographic and industry exposure
- On average, cement prices increased marginally ahead of CPI
- Cement margins improved as cost management helped offset
 - » Increased energy prices
 - » Increased maintenance expenditure in the second half
- Cement producing assets operated at capacity
- Successful long term import strategy
- Stronger Australian dollar in 2010 improved import margins
 - » 1H 2010 forex benefit \$10 million versus 1H 2009
 - » 2H 2010 forex benefit \$3 million versus 2H 2009



Lime

- WA alumina sector demand stable
- Strong demand in WA non-alumina
- Slight increase in overall lime volumes
- Overall, lime prices increased ahead of costs
- Lime kilns fully utilised at Munster WA, Angaston SA and Mataranka NT
- Threat of small scale lime imports into WA remains
- Cautiously confident of long term position given low cost structure



Concrete and Aggregates

- Premixed concrete volumes improved in line with growth in the east coast market
- Concrete pricing marginally up in 2010
- Alternative raw materials and mix designs reduced concrete production costs
- Continued focus on logistics including mixer truck capacity and utilisation
- Improved aggregate sales in Sydney and northern NSW
- Aggregate profit growth supported by increased prices and plant efficiencies



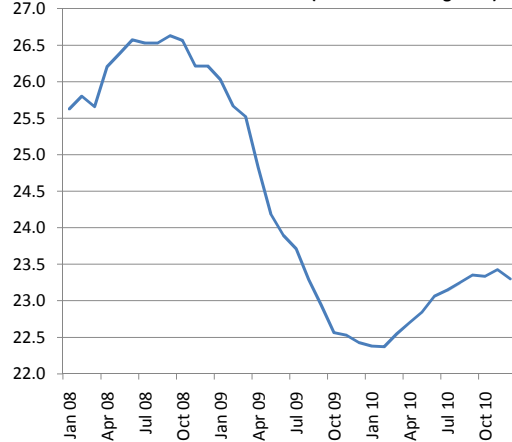
Concrete Masonry Products

- Adbri Masonry volumes down 3%
- Softness in residential and commercial sectors
- Weakness in the Queensland market and wet weather on the east coast in the second half of 2010
- Intense competition within the concrete masonry market
- Overhead and production cost savings and adjustments to plant output helped offset the impact of declining volumes



Market demand

M's m3 Australian concrete demand (12 month moving total)



- Concrete market peaked in mid 2008 after seven years of growth
- Downturn of about 15% over approximately 18 months
- National concrete market up by 4% in 2010 versus pcp
- East coast market impacted by wet weather in the final quarter

Source: ABS and estimate by ABL

Adelaide Brighton Ltd – Dec 2010 full year result

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Financial results

Michael Kelly
Chief Financial Officer

Adelaide Brighton Ltd – Dec 2010 full year result

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Summary earnings

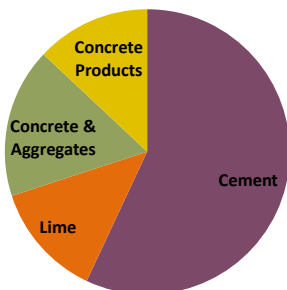
12 months ended 31 December	2010 \$m	2009 \$m	Change %
Revenue	1,072.9	987.2	8.7
EBITDA	269.0	242.1	11.1
EBIT	216.2	185.3	16.7
Net interest	(14.0)	(16.7)	16.2
Profit before tax	202.2	168.6	19.9
Tax expense	(50.8)	(45.4)	(11.9)
Non-controlling interests	0.1	(0.1)	
Net profit attributable to members	151.5	123.1	23.1



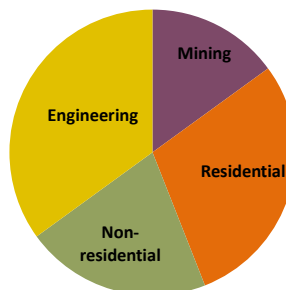
Adelaide Brighton revenue analysis

- 70% of revenue from Cement and Lime operations
- Exposure to engineering and mining sectors supported 2010 volume growth
- WA and SA are key geographic markets

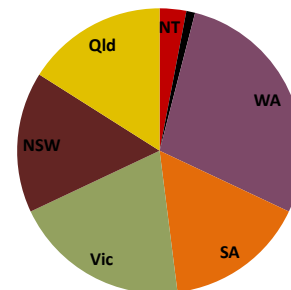
Revenue - product group



Revenue - by segment



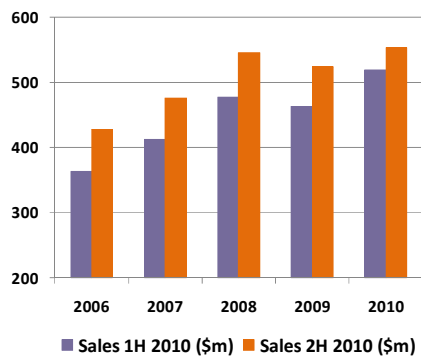
Revenue - by state



Source: estimated by ABL



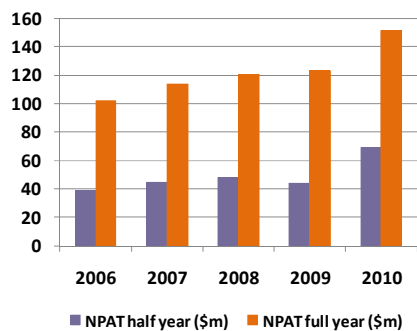
Sales – first and second half



- Adelaide Brighton sales typically higher in second half
- Key factors impacting this historically are:
 - » Seasonality - construction activity typically lower in January
 - » Changes in the broader construction cycle
 - » Timing of acquisitions
- 2010 1H/2H sales revenue split of 48%/52% is in line with the typical seasonal variation in construction activity
- Taking account of the seasonality, the increase in revenue in 2H versus 1H, implies broadly consistent demand in 2H



NPAT – half and full year



- Profit typically higher in second half:
 - » Variation in sales per the last slide
 - » Shutdown expenditure typically weighted to first half
- 2H 2010 earnings were higher than first half, however spread not as great as previous years:
 - » Major customer switched supply to a competitor in December, which was earlier than expected
 - » 1H production efficiency better than 2H
 - » Maintenance costs higher in 2H
 - » Better forex outcome in 1H



Joint ventures

ICL, Sunstate , Mawsons, Burrell Mining and Batesford Quarry

ABL 50% share 12 months ended 31 December	2010 \$m	2009 \$m	Variance %
Sales	266.7	263.2	1.3
EBITDA	48.7	42.6	14.3
NPAT	32.1	27.6	16.3

- ICL: improved earnings
 - » Increased construction activity in Victoria, driven by major projects
 - » Better margins due to improved pricing and cost control
- Sunstate Cement: improved earnings
 - » Decrease in clinker transfer (input) prices offset by volume weakness the market
 - » Modest improvement in market volumes in the second half despite wet weather
 - » Pricing pressures remain in South East Qld due to impact of new market entrant
- Mawsons: strong result; infrastructure projects and the mining sector in regional Vic



Operating cash flow 2010

12 months ended 31 December	2010 \$m	2009 \$m
Net profit before tax	202.2	168.6
Depreciation and amortisation	52.8	56.8
Income tax	(47.5)	(30.9)
Change in working capital	0.5	4.1
JV equity profit less dividend received	(15.2)	(4.8)
Other provisions	(4.3)	(5.7)
Operating cash flow	188.5	188.1



Working capital

Year ended 31 December		2010	2009	Variance %
Trade and other receivables (including JVs)	\$m	153.3	162.8	(5.8)
Days sales outstanding	Days	45.0	47.6	5.5
Bad debt expense	\$m	(0.8)	(1.1)	27.3
Inventories: Cement and Lime	\$m	70.4	63.5	10.9
Concrete and Aggregates	\$m	11.0	9.1	20.9
Concrete Masonry Products	\$m	36.4	35.2	3.4
Total inventory	\$m	117.8	107.8	9.3



Free cash flow and net debt

12 months ended 31 December	2010 \$m	2009 \$m
Operating cash flow	188.5	188.1
Capital expenditure	(51.7)	(43.1)
Proceeds from sale of fixed assets	4.5	4.1
Free cash flow	141.3	149.1
Investments and Joint Venture loans	(0.1)	(2.1)
Dividends paid	(114.2)	(45.6)
Proceeds from issue of shares, net of trans. costs	-	111.0
Decrease in net debt	27.0	212.4
Net debt at 31 December	148.4	175.4



Finance expense

12 months ended 31 December	2010 \$m	2009 \$m
Bank interest charged	13.4	15.7
Unwinding of the discount on restoration provisions and retirement benefit obligation	2.9	2.6
Total finance expense	16.3	18.3
Interest income	(2.3)	(1.6)
Net finance expense	14.0	16.7
Interest cover (EBIT times)	15.4	11.1



Borrowings and gearing

Year ended 31 December		2010	2009
Net debt	(\$m)	148.4	175.4
Net interest for 12 month period ended 31 December	(\$m)	(14.0)	(16.7)
Gearing – net debt/equity	%	15.9	19.6
Net debt/EBITDA	Times	0.6	0.7
Net tangible assets/share	\$	1.19	1.15
Return on funds employed	%	20.0	17.3





Mark Chellew
Managing Director and CEO



Outlook

- Adelaide Brighton anticipates demand for cement in 2011 to be similar to 2010 levels
- Demand remains robust in South Australia due to infrastructure projects and in Western Australia as a result of mining projects
- Due to project timing, volumes are expected to be higher in the second half of 2011 than the first half
- In 2011, lime sales volumes are expected to be stable and the threat of small scale lime imports in Western Australia remains



Outlook

- Weakness in the concrete masonry market is expected to continue in 2011 due to difficult conditions in the commercial and multi-residential sectors
- Concrete pricing is stable on east coast – potential for improved margins if the April price increases are successful
- Ongoing focus on cost management across the Group, with particular emphasis on energy efficiency and sustainability
- In 2011, shutdown costs are expected to increase by \$5 million compared to 2010, with timing weighted heavily to the first half

